

Royal Society of Chemistry

**London Technology Fund
Competition 2008**

David McMeekin, Chairman
London Technology Fund and The Capital Fund

12 March 2008



Perceptions – historical gulf between funders and innovators

- ‘Bankers: All rich. Sharks and swindlers.’
- ‘Innovation: always dangerous.’

- Gustave Flaubert, 1881



LTF Competition – bridge the gulf between innovators and funders

- Advice and guidance from experts
 - Business plans, sales & marketing, finance, legals, IPR and presentation skills
 - Speed-dating with multinational technology companies
- Presentations to judges
- Pitch for a share of up to £1m of funding (subject to usual LTF terms)



Who is eligible

- Technology sector
 - Based in London
 - Seed, start-up or early stage
 - Small or medium-sized company
- Any investment offer will be subject to LTF's usual terms and conditions, including requirement to invest as part of a syndicate

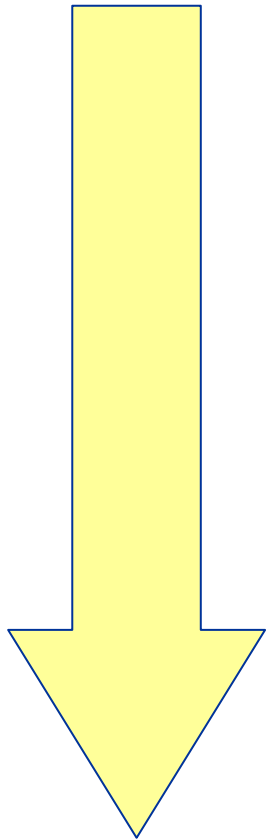


Technology sector

- Communications
- Computer (hardware, internet, semiconductors and software)
- Other electronics related
- Biotechnology
- Medical (instruments, pharmaceuticals and healthcare)
- Emerging technologies (such as nanotechnology)
- Energy
- Environment
- Physical sciences and engineering
- New materials
- Value added manufacturing



Key dates March - October



12 March
Open for applications

30 June
Closed for applications

8 July
Shortlist informed

July – September
Training and speed-dating for shortlist

30 September
Finalists informed

7 October
Training day for finalists

29 October
Finals and Awards Reception



What are we looking for?

- SME, technology sector, based in London and seed, start-up or early stage, *plus*
 - Management – strong team or willingness to build one
 - Market - growth potential, demand, competition, product development time and cost, sales strategy
 - Money - financial needs consistent with LTF's ability to invest



Case studies – illustrate range

- **deltaDOT**
Biotools for pharmaceutical and biotech research
- **Intellistream**
Turnkey solution for 3G content aggregators
- **Immune Targeting Systems**
Vaccines for mutating viruses
- **Acrobot**
Computer assistance for orthopaedic surgery

Applications via the website:

**[www.londontechnologyfund.com/
competition](http://www.londontechnologyfund.com/competition)**

The London Technology Fund is managed by Company Guides Venture Partners, which is authorised and regulated by the Financial Services Authority. It is funded by the London Development Agency and the ERDF