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I enjoyed the conference, which I felt was just the right size and with the right people in it. It was a very open, interactive forum for all of us and provided us an opportunity to speak out on subject related thoughts, concerns and get perspectives from other subject experts.



SAMIR KULKARNI

ASSOCIATE VICE PRESIDENT, PRODUCT DEVELOPMENT
AND STRATEGIC PROGRAM MANAGEMENT

INTAS PHARMACEUTICALS



I congratulate you on a high quality conference. I was genuinely impressed. I would have loved to stay longer.



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BioTech Pharma Summit in BIOBANKING 2018 provides access to a unique group of stakeholders from biobankers to renowned experts, from policy makers to patient advocacy groups. The conference provides a global platform for comprehensive discussion and collaboration on biobanking and biopreservation.

Participating at this conference provides the unique opportunity to meet the leaders of biobanking in one place, to inform yourself about the latest tools, services, and challenges, and to advertise your solutions in this dynamic and complex field.

Session topics include personalised medicine, quality of samples, harmonisation efforts, data protection, and the benefit for citizens and society.

Join the conversations in Porto and be a part of the future.

KEY PRACTICAL LEARNING POINTS

- » Present different types of biobanking and innovative models in precision medicine
- » Understand the opportunities and challenges of biosampling
- » Learn the latest technological methods and procedures for biopreservation, storage stability and validation, while naming evidence-based best practices
- » Explore new sample quality management systems, quality standards and accreditation
- » Learn how to maintain a sustainable infrastructure in biobanking
- » Debate the social and ethical challenges of biobanking for human research
- » Predict the market impact of biobanking in the next decade
- » Current market trends and future challenges for biobanking success
- » Biobanking development in emerging markets
- » Prognosis for the Global Biobanking market in an era of transformative new technologies
- » Commercial challenges and opportunities
- » Redesigning the biobanking business model
- » Clinical Trial Strategies in Biobanking and Drug Development
- » Determining the right investments & potential returns from Biobanks
- » Leading Biobank companies share their views and strategies on successful market penetration and learn to implement best practices through recent successful strategies and business models
- » Real time case studies





CHRISTOPH BROCHHAUSEN
UNIVERSITY OF REGENSBURG
Vice Director, Senior Consultant Pathologist
GERMANY

Christoph Brochhausen is Chief Consultant Pathologist and Head of Electron Microscopy at the Institute of Pathology at the University Medical Centre Mainz as well as Group Leader of the Cartilage Tissue Engineering Group at the REPAIR-lap. Since 2010 he is the Head of Biobanking at the University Medical Centre Mainz.

His research-work was awarded by national and international awards. He has published hundreds of papers in reputed journals and serving as an editorial board member of worldwide reputed journals.



MARYBETH JOSHI
BIOBANK & TRANSLATIONAL
RESEARCH CORE, DUKE
UNIVERSITY MEDICAL CENTER
Assistant Director
UNITED STATES

Marybeth Joshi has spent more than 20 years directing complex and multi-disciplinary clinical, translational, and basic science, as well as clinical outcomes research projects in oncology. In 2010, she was asked to partner with the Director of the Duke BioBank (now BioDuke), developing and implementing Duke University's first enterprise-wide biorepository. In addition, she was asked to lead the enterprise-wide standardized biobanking terminology project to unify clinical research biobanking informatics. Currently, Marybeth serves as the School of Medicine's Standard Terminology Manager.



IAN POPE
BROOKS LIFE SCIENCE
SYSTEMS
Global Head of Cryo Solutions
UNITED STATES

Ian Pope is currently Senior Director of the Brooks Cryo group, bringing state of the art automation and thermal cold chain management infrastructure to the operation of cryogenic storage systems. He has worked in the area of cryogenic systems for over 25 years, initially as managing director of Planer PLC, the original manufacturer of controlled rate freezers. Later, he ran the BioMedical Division of MVE / Chart, the world's largest provider of cryogenic storage freezers and liquid distribution systems and co-owned and founded Core Cryolab a unique bio-repository, cord blood bank and international consulting group based in Toronto Canada and has worked as Vice President of Cryo Associates in Gaithersburg Maryland.



MANUEL MORENTE
SPANISH NATIONAL CANCER
RESEARCH CENTRE BIOBANK
/ESBB

Head / Former President
SPAIN

Specialized in Pathology, gathered 20 years working as a surgical pathologist, with special activity in Haematopathology, and 15 years as a professor at Alcala University (Madrid, Spain). In 2000, Prof. Morente was appointed Head of the Spanish National Cancer Research Centre Biobank. He is also the Coordinator and main promoter of the Spanish National Tumor Bank Network (2000-2011). Moreover, Morente has been the coordinator of the Spanish National Biobank Network since 2017. An active participant in International Scientific Societies and Working Groups in Biobanking, including ESBB (where he served as President in 2013), ISBER (councilor from 2005 to 2008), BBMRI preliminary phase (Scientific Representative of Spanish Government, 2010-2013), BC-Net-WHO-IARC initiative (Steering Committee, 2013-...), etc.



KARINE SARGSYAN
BIOBANK GRAZ
Chief Operating Officer
AUSTRIA

Karine Sargsyan, MD, is an Armenian pediatrician and psychologist. She joined the Medical University Graz, Austria (MUG) in 2005 and is, since 2007, the COO of Biobank Graz. Currently she is also IT manager at Biobank Graz. Also Scientific Director of multiregional Competence Project "Biomarkers for Personalized Medicine in Common Metabolic Disorders", which consolidates more than 15 industrial and 5 academic partners under its roof. She has served in many managerial positions and worked internationally with different legal and funding authorities, government, sponsors and international organizations like WHO or BBMRI. Her professional performance has been recognized with more than 15 academic awards. Her expert career outside of academia includes consulting activities for pharma and biotech industry.



SVETLANA GRAMATIUK
UKRAINE ASSOCIATION
OF BIOBANK
President and Medical Director,
UKRAINE

Svetlana Gramatiuk (MD PhD) serves as President of Ukraine Association of Biobank, that she co-founded in 2017. She was also the Medical Director Research Biobank ASK-Health (2015-2016) and the Ukraine Editor of the journal Advanced research biobank and pathophysiology from 2017. Previously, also established and managed several biobanks in Ukraine. Svetlana is a Master of Science Biobanking in Medical University Graz and has an in-depth knowledge of oncology biomarker research. She has completed a Post-Doctoral Fellowship at the Kharkiv National Medical University (Department Pathophysiology from Kharkiv - Ukraine).



JEFFREY GODDARD
EPL ARCHIVES
Director, Global Business Development
UNITED STATES

Jeffrey Goddard is the Director of Global Business Development at EPL Archives, Inc. He has worked for numerous large national and international companies in leadership business development positions, achieving success in sales and marketing in a variety of industries. Jeff brings to the Board a wealth of experience with both startups and established multi-national companies and a keen interest in the arts. Moreover, Jeff earned his MBA at George Washington University with a dual concentration in International Business and Management of Innovation & Technology. He holds a B.S. in Chemical Engineering from the University of Notre Dame.



MEET THE SPEAKERS



HELENA P. DE MELO
NEW UNIVERSITY OF LISBON
Vice-Dean of Faculty of Law
PORTUGAL

Prof. Helena Pereira de Melo is a Professor of Health Law and Bioethics in the Faculty of Law of the New University of Lisbon and the Vice Dean of the Faculty of Law at the New University of Lisbon. She is the President of ABIO – Association for the Study of Biomedicine and Vice-president of the Portuguese Bioethics Association. Moreover, she has written 7 books and more than 50 articles published in national and international magazines. She has been addressing the topics of bio-law, genetics, bioethics, embryonic stem cells, nanotechnology, cloning and other fields of law applied to genetics. Prof. Helena Pereira de Melo is an expert in the field of Law and Biology in Portugal.



ALI ISMAIL
BIRKA BIOSTORAGE
Founder
SWEDEN

Ali Ismail is the founder and the current Managing Director of Birka BioStorage, the global biorepository and biobank, located in Sweden. Ali Ismail started the company in 2010 in Lund, Southern Sweden. His company, Birka BioStorage, offers safe storage and transportation of biological samples and other sensitive goods. Birka's site in Lund is the first certified repository in Scandinavia. The premises are the first cGMP & GDP qualified storage facility in Scandinavia for the banking of biological and pharmaceutical samples. He previously held positions in biotech companies, such as Biolnvent International and BioReliance, focusing on process development, GMP manufacturing and safety testing. Since 2014, Ali Ismail started up Resanitec, a clean room control partner company and In solidex, a CNC workshop company for medical device production.



GEORGES DAGHER
INSERM/ BBMRI-ERIC
Research Director / Vice-Chair
FRANCE

Georges Dagher is a senior investigator and Research Director at Inserm (Paris) and the Director of BIOBANQUES infrastructure. This is a French infrastructure that regroups 85 biobanks. He is also the Vice Chair of BBMRI-ERIC: a pan European infrastructure that regroups more than 500 biobanks. Prior to coordinating the national infrastructure for biobanks in France, Georges Dagher was previously Deputy Director of the department of clinical research at Inserm, public health Institute and Director of clinical research infrastructures. Currently an active participant of several FP7 and H2020 funded project BBMRI, EUCELLEX, BIOSHARE, BBMRI-LPC, Eucellex, ADOPT-BBMR1 and CHARME. He contributed to the OECD best practice guidelines for biological resources centers and the OECD guidelines on human biobanks and genetic databases. Also, participated in the elaboration of the French standard for biobanks NF S96-900. Presently, he is the convener of the Biobanking and bioresources WG at ISO TC 276 biotechnology, involved in developing international standards for biobanking.



JENNIFER CHEESEMAN-JANES
DUKE UNIVERSITY
SCHOOL OF MEDICINE
Senior Director, Biobank & Translational Research Core Department of Surgery
UNITED STATES

Counting over 14 years of experience in the scientific and technical management of clinical, basic science, and translational research, Jennifer, MS, has spent the last 3 years at Duke University developing research support via core services, improving and developing core infrastructure, improving long-term strategic planning and promotion of collaborative and transformative research. She has spent the last 3 years at Duke University developing research support via core services, improving and developing core infrastructure, improving long-term strategic planning and promotion of collaborative and transformative research with collaborators both internally and externally, serves as the biobanking lead of two Department of Defense biobanking consortiums in collaboration with Duke University, the Department of Surgery, and the Surgical Critical Care Initiative (SC2i), supporting precision medicine in wounded warriors and the Vascular Composite Allograft Collaborative Initiative (VCAci), supporting translational research in hand transplantation. Prior to joining Duke, served as the Director of the Emory University Transplant Center Biorepository.



LAURENT DOLLÉ
BIOTHEQUE WALLONIE
BRUXELLES
Managing Director
BELGIUM

Laurent Dollé is the Operating Director of BWB, which regroups an impressive number of biobanks whose mission is to create and implement a virtual network to unify and make accessible human materials and associated data managed by the biobanks of Wallonia-Brussels' territory. With a PhD degree in Cell Biology and Life Sciences, from the University of Lille (France), he joined Professor Marc Mareel from the University of Gent in Belgium to become specialist in breast cancer cell invasion and metastasis processes. After several positions at different Universities or Institutions in Belgium, Laurent has over 16 years of experience working in the Life Sciences field. In 2012, became Assistant Professor at the Free University of Brussels VUB, and was the first to identify liver stem cells from healthy non-manipulated livers by playing with an innovative technique based on Aldehyde dehydrogenase. BWB's services benefit to Big Pharma, pharmaceutical, biotech, in vitro diagnostics and big data companies, and academia.



ALEXANDER WERNER
ASKION
Head of Application Group
UNITED STATES

Alexander Werner is the Head of Application Group at ASKION, located in Gera, Germany. He is responsible for the development, production, and marketing of equipment in the field of Cryobiotechnology/Biobanking and lab automation. Also, represents ASKION and the products with talks on congresses worldwide and I do support for our distributors in all technical and planning issues as well as in customized workflow design. Moreover, after 7 years of experience in biology and engineering, mainly in senior and executive positions, other positions include from 2010-2012, Project Manager of OFS Online Fluid Sensoric. Indeed, the objective of this Aif-funded project was the development of an electro-catalytic disinfection method for process water using special ceramic materials.



VANESSA TUMILASCI
TRANS-HIT
BIOMARKERS INC.
Project Director
CANADA

Dr Vanessa Tumilasci holds an MSc degree in Biotechnology from Sao Paulo University and a PhD in Microbiology & Immunology from McGill University (Montreal, Canada). Prior to joining Trans-Hit Bio, Vanessa carried out an Industrial Post-doctoral fellowship at MediMabs (Montreal, Canada) on the development of bispecific antibodies. In 2012, she joined the project management team at MediMabs and as of 2015 led the business development efforts. Vanessa joined THB in 2016 to manage biospecimen procurement and is instrumental in the formation of new partnerships with pharmaceutical companies and biorepositories.



WHO TO ATTEND



CHIEF EXECUTIVES, EXECUTIVE DIRECTORS, VICE PRESIDENTS, HEADS AND TEAM LEADERS AND MANAGERS INCLUDING:

- » Biobanking Researchers
- » Biobanking Faculty Members
- » Medical Colleges
- » Biobanking Associations and Societies
- » Training Institutes
- » Cryo storage Companies
- » Data Privacy and Management Companies
- » Security Officers
- » Global Biobanking Companies
- » Business Developers
- » Biobanking investors
- » Lab Managers
- » Biopharmaceuticals and Biologics Researchers
- » Molecular Technologies
- » Intellectual property
- » Legislation and Policy Advice
- » Legislation and Policy Advice
- » Drug and Safety Assessment
- » Market Strategy
- » Biopharmaceuticals
- » Chief Scientific Officer
- » Clinical Immunology
- » Drug Safety Assessment & Risk Management
- » Population and Disease Based biobanks
- » Bioinnovation
- » Intellectual property
- » Regulatory Affairs
- » Health Economics
- » Principal Scientists
- » Process Control and Analytical Technologies
- » Quality Affairs/ Quality Control
- » Regulatory Affairs
- » Regulatory Compliance
- » Legal Affairs
- » R & D
- » New Product Development
- » Quality Affairs/Quality Control
- » Health Economics
- » Process Control and Analytical Technologies



scientific **AGENDA**




08:40 Registration and Welcome Coffee

09:10 Opening Ceremony

I. BIOBANKING: AN UNPARALLEL RESEARCH REALITY

09:20 The changing world of drug development
 **BWB** » Critical implication of biobanking
 » Developing Precision Medicine and drug engineering

LAURENT DOLLÉ Biothèque Wallonie Bruxelles

10:00 Collaborations between Academic Biobanks and Industry: Challenges and Solutions


- » Models of Collaboration and Experiences between Bio-Industry and Academic Biobanks
- » Medical information: an essential prerequisite to biomedical research and innovation for both academia and industry

VANESSA TUMILASCI Trans-Hit Biomarkers

10:40 **Speed Networking**

Innovative approach to maximize networking capabilities through two minute periods, where delegates can meet their peers and exchange business cards before rotating to the next company representative.

11:00 Coffee Break

II. CHALLENGES AND OPPORTUNITIES IN RUNNING A MULTI-CENTER BIOBANK

11:30 The digital future of biobanking
 **Tembit** » Transforming today's data and samples into knowledge of tomorrow
 » Creating an unrivalled personalised medicine tool both for pharmaceutical industry
 » Developments in information technologies

MARKUS SCHRÖDER Tembit

12:10 **CASESTUDY**




Biobank Management Model and Plan Sustainable in Developing Countries

- » Biobanking in East Europe
- » The future of the industry in the region

SVETLANA GRAMATYUK ASK-Health / Ukraine Association of Biobank

12:10 Lunch Break

III. BIOPRESERVATION MODELS IN HUMAN BIOSPECIMEN RESEARCH

14:30 Standardizing terminology and data linking between biorepository, clinical and assay data for downstream analysis


- » Biobank Data LinkBiobank Data Linkage & Outcome
- » Follow-up through linkage to health-related records

MARCY-BETH M. JOSHI Duke University Medical Center

15:10 **CASESTUDY**

Red Biobancos



Biobank Networking.

- » Evolving concept of biobanking
- » Why networking?
- » The Spanish experience

MANUEL MORENTE Head of the Spanish National Cancer Research Centre Biobank / Former President of the ESBB

15:40 Coffee Break

16:00 **CASESTUDY**



Biobank Graz: Holistic approach to maintain sample quality

- » Holistic approach is installed focusing on sample quality and integrity

KARINE SARGSYAN BioBank Graz

16:40 Panel Discussion
 Moderated by the Chairman

17:00 Chairman's Closing Remarks

20:00 Cocktail



09:00 Registration and Welcome Coffee

09:30 Opening Address from the Chairman

IV. BEST PRACTICES FOR BIOBANKING: COLLECTION, STORAGE, DISTRIBUTION, AND USE OF SPECIMENS

09:40 Storing high quality Biological samples as guarantee to a successful research



- » Establishing accurate linkage of patient and sample data
 - » The importance of sample integrity and data tracking during processing tasks
- ALEXANDER WENER ASKION

10:20 Quality of samples and/or Sustainability of biobanks



- » Quality assurance and quality control
 - » Current standards for the storage of human samples in biobanks
 - » Quality Issues, Best Practices and Guidelines in Tissue Biobanking
- GEORGES DAGHER INSERM

11:00 Coffee Break

V. ETHICAL AND REGULATORY FRAMEWORKS IN HUMAN SAMPLING

11:30 Handling return of research results to donors



- » Scaling up the problem: Ethics requirement and practical problem
- » Secondary and incidental findings
- » Looking for solutions: What, who and how?

MANUEL MORENTE Head of the Spanish National Cancer Research Centre Biobank / Former President of the ESBB

12:10 CASESTUDY The next-generation of Tissue Microarray in biomarkers discovery and validation



LAURENT DOLLÉ Biothèque Wallonie Bruxelles

13:00 Lunch Break

VI. PRESENT AND FUTURE OF BIOBANKING

14:30 Biobank sustainability and business modeling in academic research



- » The necessity of a business plan and cost calculation models
- » From policy making to security and documentation

JENNIFER CHEESEMAN Duke University Medical Center

15:10 CASESTUDY



The socio-scientific responsibility of Biorepositories

- » An impact in the MENA Region
- » Storing biotissue in challenging lands

ALI ISMAIL BIRKA BioStorage

16:40 Panel Discussion
Moderated by the Chairman

17:00 Chairman's Closing Remarks



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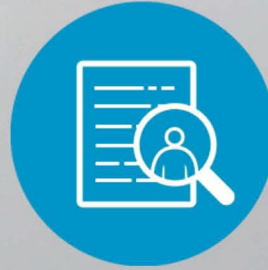
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PRACTICAL
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CASE
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CHAIRMAN
REMARKS



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Want to get involved?

Get in touch with Diogo Ribeiro on +351915239640 or at diogo.ribeiro@epmgroup.org

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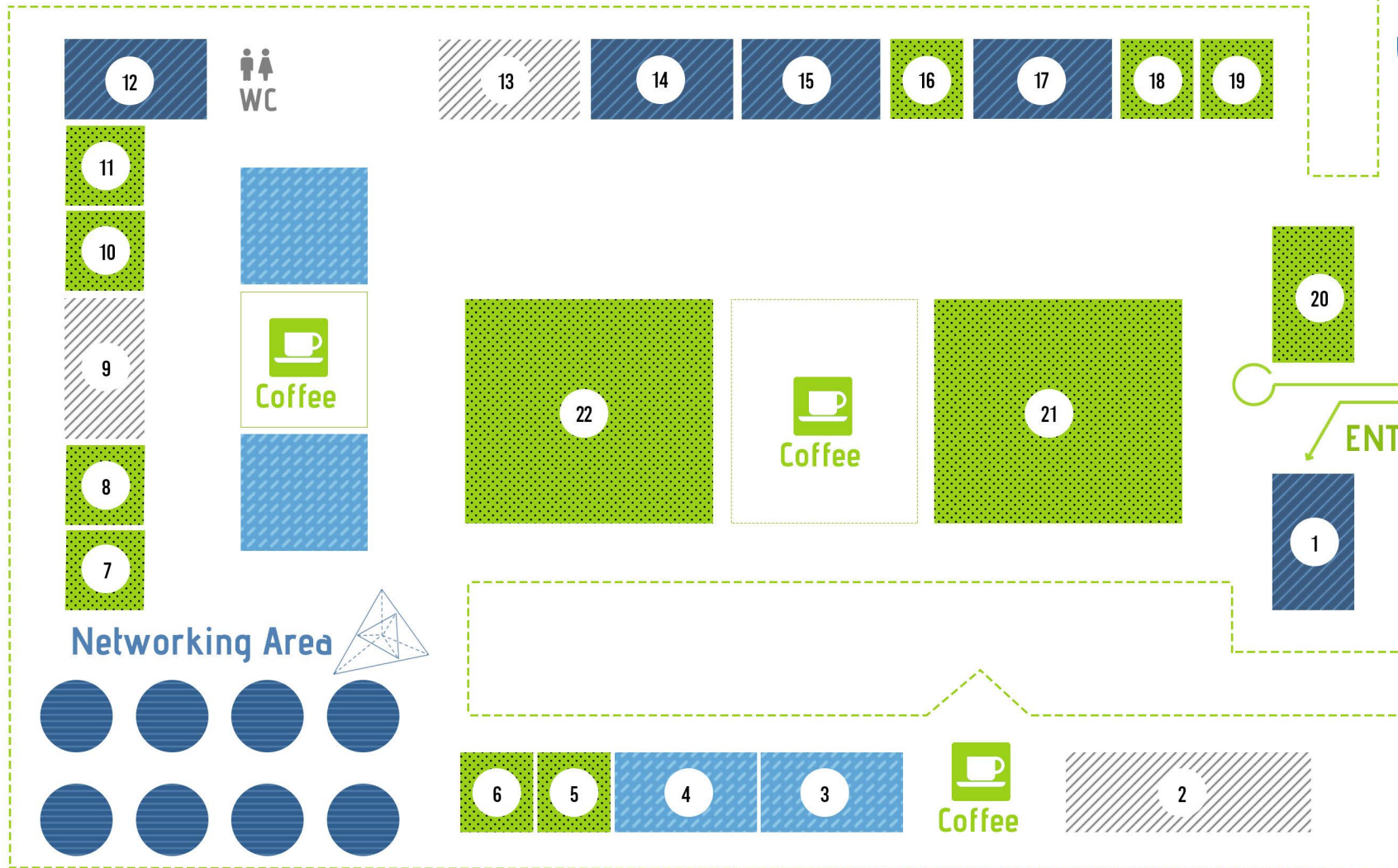
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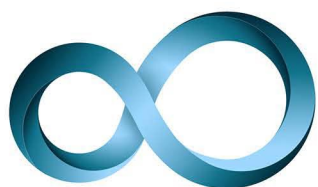


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